

PRESS RELEASE

## Strong for the environment with partnerships and smart products

### **Positive earnings and sales development in the first half of 2021**

In the first half of the year, the Gleisdorf-based Binder+Co Group recorded a significant improvement in sales and earnings. The increase in sales can be attributed to catch-up effects, subsidy programs, but also to the unexpectedly strong economic upturn. Demand for high-tech and special machinery to enhance product quality in raw material and recyclables processing also had a positive effect on sales development.

Europe remained the most important sales market for Binder+Co AG, accounting for over 70% of the total, with the majority of sales going to EU countries. At over 20%, demand from overseas markets was similarly strong to previous years.

### **"Green Deal" and cooperative ventures as drivers**

Resource scarcity and ever-stricter regulations for the reuse of recyclable materials such as glass, metals and compost are presenting machine manufacturers and customers with major challenges. Not only should the greatest possible amount of recyclable material be extracted from the waste stream, but also the recyclable material itself must be free of all impurities. In order to accomplish these tasks, Binder+Co has initiated technology partnerships with two renowned Austrian companies.

Together with the globally active compost specialist Komptech GmbH from Frohnleiten, plant solutions for compost post-treatment are being developed, which, in addition to machinery from Komptech, also integrate the special BIVITEC screening system from Binder+Co. The primary aim is to meet growing customer demand for quality improvement. Both Binder+Co and Komptech see themselves as technology drivers for the recycling industry with many years of experience and convinced customers worldwide.

In order to efficiently process even smaller quantities of metals and to be able to react flexibly to changes in the composition of input materials, Linetechnology GmbH from Waidhofen an der Ybbs has developed a modular processing system. Binder+Co's sensor-based sorting system is a central technology of this solution.

Binder+Co has already been able to implement successful projects with both cooperation partners.

### **Strong products**

The sustainability and digitalization megatrends are driving forces for the expansion and further development of Binder+Co products. The recently developed BIVITEC e+ screening machine enables new solutions for various screening applications thanks to low dynamic loads, reduced dead weight and significantly lower energy consumption.

The CLARITY and MINEXX sorting systems have been enhanced by LIPS (laser-induced plasma spectroscopy) sensor technology and are used in the sorting of recyclable materials (waste electrical

---

equipment, scrap metal) and raw materials (minerals, ores). The LIPS technology, which is about to go into series production, will enable Binder+Co to further expand its competence in metal recycling.

With b-connected, Binder+Co is creating a digital networking platform for machines and plants. In this context, digitalization means the intelligent linking of operating data, not only to facilitate communication with customers, but also to provide them with an opportunity to optimize production and business processes.

***The Binder+Co Group***

*Binder+Co is a globally active specialist for processing technology in the raw materials and recyclables industries, as well as in packaging technology. The Binder+Co Group consists of Binder+Co AG, the four 100% subsidiaries Comec-Binder S.r.l., Bublon GmbH, Binder+Co Machinery (Tianjin) Ltd. and Binder+Co USA, Inc. as well as the joint venture Statec Binder GmbH (50.7%). The company is considered a leading manufacturer of special screening machines for difficult screening materials, as well as for machinery and equipment for waste glass processing.*

**Inquiries**

Dr. Martin Pfeffer, Member of the Board

Tel: +43-3112-800-232