

Screening technology product innovation opens up Binder+Co's entry into the burgeoning recycling branch

Gleisdorf, 21 May 2007. Developments to the BIVITEC® screening machine have made Binder+Co's entry into a growing market possible: the screening technology product BIVITEC® has been adapted for use in the recycling field. The company is drawing upon proven technology: the 900th BIVITEC® module was recently delivered.

"By making targeted modifications to a machine that has been used internationally for years, we succeeded in taking the first important step into the recycling industry - a branch that is experiencing strong growth throughout the world," said Jörg Rosegger, Member of the Board at Binder+Co AG. The new module should find applications in the processing of light materials such as paper and cardboard, mixed building waste and plastics from electronics recycling. One factor that makes it particularly attractive is its dual vibration principle that, in comparison with conventional circulatory vibratory or linear vibratory screens, is less susceptible to clogging of the screen's surface.

For 15 years, BIVITEC® has been a patented and proven screening system for the accurate screening of fine grain in difficult-to-screen materials. "It is a testament to the product's success that we recently delivered the 900th module of this system. Major corporations in mining industries throughout the world are counted among satisfied BIVITEC® users." The 900th BIVITEC® was delivered to the Gallagher-Group in the United Kingdom in May, where it is being used in a chalk-pit. Binder+Co calculates that they will receive the order for the 1000th BIVITEC® by the end of 2007.

Advancement through "open innovation"

By utilising the concept of open innovation, the Gleisdorf-based company, specialised in machine building, has achieved a formidable lead on the rest of the market. Binder+Co places particular importance on cooperation with research facilities both at home and abroad. Cooperation is currently ongoing with the University of Leoben, the University of Graz and the Fraunhofer Institute in Karlsruhe as well as with private institutions such as EVK in Graz, which specialises in the development of new sensor technologies.

"We recognised early on that research cooperation is a deciding factor for sustainable success", commented Member of the Board, Karl Grabner. "It allows us to implement the findings of basic research directly into 'real-world' machines, thereby securing a decided competitive edge. To our active networking in this area we owe, for example, current developments in the field of the processing of heat resistant glass and our global market leadership in glass recycling."

About Binder+Co

Binder+Co AG is a specialist in processing, environmental and packaging technology and a global market leader in the field of screening technology (for difficult-to-screen materials) and glass recycling. The company has been listed on the Vienna Stock Exchange in the „other listings.at“ segment since the end of 2006.

In 2006, with an average of 208 employees, Binder+Co achieved sales of EUR 42.7 million and hence EBIT of EUR 4.0 million. Accordingly, ROS_{EBIT} amounted to 9.1%.

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